

CALL FOR TENDER

SUMMARY INFORMATION

Reference N°	ID Sap Ariba: WS1834425560
Subject	Insurance brokerage services
Description	<p>Insurance brokerage services with regards to the following areas of risk of the Leonardo Group:</p> <ul style="list-style-type: none"> ▪ Section 1: "Property All Risks"; ▪ Section 2, "Stock Throughput"; ▪ Section 3, "Technological Risks"; ▪ Section 4, "General Liabilities"; ▪ Section 5, "D&O & EPL"; ▪ Section 6, "Professional Indemnity + Cyber Risks. <p>provided by one or more suppliers registered under the section B of the Single Register of Insurance and Reinsurance Intermediaries (RUI) as set forth by the Legislative Decree n. 209 of 7 September 2005 (Insurance Code), and implementing provisions, and by ISVAP Regulation n. 5 of 16 October 2006, and implementing provisions, or licensed and authorized by the Financial Conduct Authority (FCA).</p>
Type of works	Insurance services
Contracts duration	2 years, extendable for a further year (24 months + 12 months)
Presumed contracts value	EUR 96.000.000.00 (total three-year value of the premiums including brokerage commissions)
General award's criteria	Best offer from a technical and economic point of view
Publication date	Monday, February 12, 2024
Expiry date	Friday, February 23, 2024

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DETAILED INFORMATION

1 - GENERAL INFORMATION.

Leonardo – Società per Azioni (hereinafter referred to as “Leonardo”) is launching a tender procedure to select one or more suppliers, registered under the section B of the Single Register of Insurance and Reinsurance Intermediaries (RUI) as set forth by the Italian Legislative Decree n. 209 dated 7 September 2005 (Insurance Code), and implementing provisions, and by ISVAP Regulation n. 5 dated 16 October 2006, and implementing provisions, or licensed and authorized by the Financial Conduct Authority (FCA) (hereinafter referred to as the “tenderer”), of Insurance Brokerage Services with regards to the following areas of risk of the Leonardo Group (Section) (hereinafter referred to as the “ Group”):

Sections:

• SECTION 1: Property Risks;

(Amount of intermediated premiums for 2023 - EUR 5.000.000.000,00)

- Property All Risks Program;
- Terrorism Property Policy;
- Electronic Policy;
- Fine Arts Policy;
- Nail to Nail Policy;
- Guesthouse Policy;

• SECTION 2: Risks related to goods in storage and transported.

(Amount of intermediated premiums for 2023 - EUR 1.500.000.000,00)

- Group Cargo Program – Goods in storage and transported.
- Torpedo launch and S.W.A.D policy.
- Maritime Corps Policy – War Risk and Ordinary Risk.

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• **SECTION 3: Technological Risks.**

(Amount of intermediated premiums for 2023 - EUR 5.000.000.000,00)

- EAR-CAR program.
- Special Outfitting policy for Group vehicles

• **SECTION 4: Civil Liability Risks.**

(Amount of intermediated premiums for 2023 - EUR 5.000.000.000,00)

- General Liability Program
- Environmental Liability Program
- Motor - Vehicles
- Motor - Boats.
- Leonardo Corporate doctor's policy – RC Diabetologist Doctor
- Employer's Liability

• **SECTION 5: D&O & EPL Risks.**

(Amount of intermediated premiums for 2023 - EUR 5.000.000.000,00)

- D&O and EPL Program.
- Legal protection policy.
- ~~Employer's Liability---~~

Roma 14/02/2024  Leonardo Spa

• **SECTION 6: Professional RC Risk + CYBER Risks**

(Amount of intermediated premiums for 2023 - EUR 1.500.000.000,00)

- Professional Indemnity Program.
- Cyber Program

or €10 billion in total if all the lots in the tender are tendered.

This tender procedure and the resulting contracts, one per each Section above, shall be subject exclusively to private sector law, and exclude the applicability of the Italian Code of Public Sector Contract (Italian Legislative Decree N. 36/2023), and implementing provisions,

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although explicit references to specific norms of the Italian Code of Public Contract (or implementing provisions) are made and contained in this Call for Tender or related documents.

This Call for Tender shall not be considered in any way binding and shall not constitute a commitment and shall not entail any cost to be sustained by Leonardo nor for the beneficiaries of the services by any title and neither can arise any expectation of any kind on the tenderers which have submitted the Disclosure of Interest. Leonardo at its own discretion reserves the right to suspend and/or cancel the pre-qualification phase or the RFQ or to postpone the date of one or both phases and/or to not award the contract or to award only part of the contract or to re-start the pre-qualification phase and/or the RFQ procedure, with the exclusion of any tenderers' right to claim for any damages by any title.

The contract includes supply of insurance brokerage services for the Leonardo group's coverage.

2 – MINIMUM REQUIREMENTS.

It is agreed and understood that only the tenderer satisfying the following minimum requirements will be invited to participate to the tender (hereinafter referred as to the "minimum requirements"):

- be registered in section B of the Single Register of Intermediaries (RUI) as required by Legislative Decree 209/05 and ISVAP Regulation no. 5 of 16/10/2006 and be in possession of a professional liability insurance policy pursuant to art. 110 or 112 paragraph 3 of Legislative Decree 209/2005 or be duly authorized by the Financial Conduct Authority (FCA);
- be in compliance with the rules governing the right to work of disabled people, pursuant to Law 68/99, or alternatively not to be subject to the obligations deriving from this law, and to respect the ethical and social responsibility principles in this regard to equal opportunities, to the promotion of first employment, to the prevention of child labor and illegal work and to the integrated management of safety in the workplace.
- not have a final conviction against them for any crime that affects professional morality or for financial crimes and to be fully and directly aware that no director or

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legal representative has been convicted with final convictions, for crimes that affect professional morality or for financial crimes.

- not be in a state of bankruptcy, receivership, liquidation, or arrangement with creditors and in any other similar situation resulting from a procedure of the same nature provided for by national legislation and regulations.
- be in compliance with the social security contributions required by law.
- not find themselves in conditions of incompatibility or conflict of interest, also with regard to family relationships or relationships of a personal or professional nature, with directors and managers of Leonardo or Group companies.
- not be in conditions of incompatibility or conflict of interest, also regarding family relationships or relationships of a personal or professional nature, with directors and managers of Leonardo or Group companies.
- be in compliance with all the obligations required by law regarding environmental protection and safety in the workplace.
- having taken note of the privacy information published on the Leonardo website at the following link:

https://www.leonardo.com/documents/20142/3159938/Albo+Fornitori_Informativa_ITA_10_02_2020.pdf?t=1582700008202

and to give one's consent for the purposes and obligations connected to this prequalification and for any subsequent tender phase as well as the stipulation and management of the contract.

- have read the Organization, Management and Control Model pursuant to Legislative Decree 231/2001, the Code of Ethics and/or the Anti-Corruption Code of Leonardo and accept all the principles contained therein, as set out in paragraph 5 below.
- to have adopted its own Code of Ethics and/or an Organisation, Management and Control Model pursuant to Legislative Decree 231/01 and/or an anti-corruption compliance program.

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- be able, even through companies belonging to the same group, to place directly on the international insurance market (including Lloyd's Syndicate) without resorting to the use of third-party brokers, even if they are part of the same broker network.
- have operational offices, even if they belong to companies that are part of the same group or companies with which there are partnership agreements, at least in Italy, the UK, and the USA; Any partnership agreements must be valid for the entire duration of the assignment and any changes must be approved in advance by Leonardo.
- having intermediated globally during 2023 a premium amount for the sums indicated above next to each risk line.
- have among current customers at least 3 companies operating in the aviation, aerospace or industrial sectors with a turnover exceeding €5 billion. If the interested party is part of a group, customers of companies belonging to the same group are also admitted. References provided by third-party brokers belonging to the same broker network are not permitted. Leonardo reserves the right to request from the interested party at least 3 letters of reference.
- have read and accept all the terms and conditions set out in this Tender Notice.

The participation of Temporary Business Groups (RTI) or Temporary Business Associations (ATI) is not permitted.

3 - DISCLOSURE OF INTEREST.

By no later than the expiration date of this call for tenders, parties interested in being invited to tender one or more sections of the tender, provided they meet the requirements, are required to:

- Register on the ARIBA DISCOVERY platform
<https://service.ariba.com/Discovery.aw/125002028/aw?awh=r&awssk=4InnwI5Q>
providing all the required data to suppliers already registered on Ariba Discovery and in possession of access credentials The verification and possible updating of the data and information previously entered the system is required, in relation to your supplier profile.

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- Communicate your Expression of Interest by accessing the suppliers section of ARIBA DISCOVERY, replying to the post identified with the information reported in the first page of this notice. Instructions for responding to the post are present on the ARIBA DISCOVERY registration pages.
- declaration issued by at least one banking institution or intermediary (at least two for tenders exceeding 5 million euros) authorized pursuant to Legislative Decree no. Leonardo. 385/93, certifying one's financial and economic capacity/solidity (so-called Banking References).
- Other (example: certifications).

Please note that after the deadline for the Tender Notice it will no longer be possible to respond to the notice and communicate the Expression of Interest.

In any case, the subjects who communicate the expression of interest acknowledge and accept that they will not be able to claim any right to be invited to the tender, without LEONARDO's obligation to provide any reason.

For subjects potentially invited to the tender, if they have not already been pre-qualified or qualified by LEONARDO, a pre-qualification process will be started on the Supplier Portal, within which further documentation will be requested to support the evaluation of the ethical-legal requirements and economic-financial.

If the content of the documentation produced is ascertained to be untruthful, the interested party will be excluded from the tender procedure.

Leonardo reserves the right not to admit to the subsequent tender phase, without obligation to state reasons, all subjects for whom it does not deem adequate professional reliability as they have incurred, by way of example and not limited to:

- Termination for fulfillment of contracts stipulated with Leonardo itself or with other Group companies.

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- Violation, during the execution of previous contracts, of any of the provisions of Model 231 of the Code of Ethics and/or the Anti-Corruption Code of Leonardo or other Group companies.
- Revocation of the premium of a tender carried out by Leonardo or other Group companies.

Furthermore, please note that:

- the documentation presented by the interested parties will not be returned.
- subjects who present documentation in which exceptions and/or reservations of any nature are raised, or which are subject to conditions, as well as incomplete documentation, will be excluded from the tender.
- all expenses incurred for the preparation of the documentation necessary for participation in the pre-qualification phase will, in any case, remain totally and exclusively borne by the interested parties.

With reference to the methods of submitting offers, any further causes for exclusion from the tender and other information will be communicated by sending a specific request for quotation ("Request for Quotation or RFQ") only to subjects who, following the sending their expression of interest, together with the documentation referred to here and verification by Leonardo regarding the existence of the minimum participation conditions governed by this Tender Notice, they will be invited to participate in the tender procedure for the award of the Lot.

4 – PRIVACY CODE.

Pursuant to Legislative Decree. 196/03 as well as European Regulation 679/16 (jointly, "Privacy Regulation"), we inform you that the data provided by the parties interested in this tender notice are processed by Leonardo S.p.A., with registered office in Rome, Piazza Monte Grappa, 4, as Data Controller and in compliance with the Privacy Legislation, for the purposes related to the management of the tender and for any subsequent phase of awarding, stipulation, and management of the contract.

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<https://www.leonardo.com/documents/20142/3159938/Albo+Fornitori+Informativa+ITA+10+02+2020.pdf?t=1582700008202>

**5 - REGULATIONS REFERRED TO IN LEGISLATIVE DECREE LEONARDO.
231/2001 AND ANTI - CORRUPTION LAWS.**

With the communication of the Expression of Interest, each competitor acknowledges and accepts that the prior acceptance of the Code of Ethics of Leonardo S.p.A and the Anti-Corruption Code of the Leonardo Group constitutes an essential requirement for participation in the tender procedure and therefore, in the event of an invitation to participate, undertakes to comply with the provisions contained therein. The aforementioned documents are available on the website <http://www.leonardo.com> in the "Investors - Ethics and compliance" section.

4 – OTHER INFORMATION.

Any Additional information and / or clarification related to the content of the present Call for Tender can be addressed through the message area of the Portal.

Leonardo reserves the right to make available, anonymously, to all participants the answers provided to tenderers for additional information and/or requests if such further details are considered useful for all the participants.

Technical support for the call for Tender: Market Operations Center - MOC (800 591 122, telephone +39 06 54641514, E-mail: moc@leonardo.com).

ANNEX

Annex A – Disclosure of Interest

Leonardo - Società per Azioni

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