

External Relations, Communication, Italian Institutional Affairs, Investor Relations and Sustainability Ph. +39 0632473313 (Press Office) Ph. +39 0632473512 (Investor Relations)

leonardocompany.com pressoffice@leonardocompany.com ir@leonardocompany.com

PRESS RELEASE

## Leonardo to exhibit at the FIDAE Air Show, looking to Latin America as a sustainable-growth market

- On display will be two Peruvian Air Force C-27J aircraft and a Carabineros de Chile AW139 helicopter
- A new Leonardo office has opened in Santiago

**Rome, 26 March 2018** – Leonardo is ready to attend FIDAE 2018, one of the most important Aerospace, Defence and Security exhibitions in South America, which opens its doors on the 3rd April in Santiago, Chile. Looking to grow its business in Latin America, Leonardo (stand B44) will be exhibiting a range of products that can meet the needs of the armed forces of Chile and other Latin American nations as well as those of commercial helicopter operators.

Leonardo will be showcasing several of its rotorcraft for military and commercial customers including the medium-heavy three-engine AW101 and the single-engine AW119Kx helicopters. An intermediate twin-engine AW139 helicopter operated by the Carabineros de Chile will be exhibited in its law enforcement configuration in the customers' static display area. With over 20 helicopters in service in Chile including the AW119, AW109, AW139 and W-3A Sokol models, and over 400 military and civil helicopters operational in the wider region, Leonardo is a major force in the helicopter sector. The Company's helicopters are used for a wide range of applications including naval roles, law enforcement and homeland security, emergency medical service, search and rescue, firefighting and disaster relief, utility, VVIP-VIP/corporate and offshore transport.

FIDAE Air Show will also host two Peruvian Air Force C-27Js, a type chosen by the customer for its ability to operate safely and efficiently from high altitude, unprepared airstrips in the Andes and from local airfields. One of the key roles of the C-27J is the efficient and cost effective delivery of humanitarian aid. The C-27J allows Armed Forces to rapidly deliver aid, cargo and vehicles for emergencies, in all weather conditions, night and day, to any geographical location (including the Andes, the Antarctic and the Chilean Pacific Islands), all the while providing a high level of safety for the crew and passengers.

Leonardo has been present in Latin America since the 1930s, with its fixed-wing trainers present in the region since the '60s. All South American countries have operated Siai Marchetti or Aermacchi (both now Leonardo) trainers and fighter-bombers, used with great success in defence and security operations. Leonardo's trainers meet requirements across the region and the new M-345 and M-346 Fighter Attack aircraft perfectly match the needs of several Latin American air forces due to their low acquisition and operational costs compared with other basic-advanced trainers and for their high performance versus other air policing/airspace control aircraft.

Leonardo is among the top ten global players in Aerospace, Defence and Security and Italy's main industrial company. As a single entity from January 2016, organised into seven business divisions (Helicopters; Aircraft; Aero-structures; Airborne & Space Systems; Land & Naval Defence Electronics; Defence Systems; Security & Information Systems), Leonardo operates in the most competitive international markets by leveraging its areas of technology and product leadership. Listed on the Milan Stock Exchange (LDO), in 2016 Leonardo recorded consolidated revenues of 12 billion Euros and has a significant industrial presence in Italy, the UK, the U.S. and Poland.

Leonardo has contributed to the security of Chile by providing the Armed Forces with world-leading electronic systems and sensors. The Company has delivered land communications equipment to Chile for many decades. To meet new net-centric requirements and to improve effectiveness of joint operations, Leonardo has developed new SDR (Software Defined Radio) communication systems for soldiers and tactical vehicle systems that will be showcased alongside the Company's hand-held IR camera.

Its experience and expertise in the field of electronics, defence and security systems makes Leonardo a leader in the domain, able to provide solutions such as the Falco Evo Remotely-Piloted Air System (RPAS), which can carry multiple sensors to provide persistent surveillance. Other technologies on-show include an Identification Friend or Foe (IFF) system which meets the new Mode 5 standard, the future NATO and allied forces baseline which will replace Mode 4 by 2020, and the readily-exportable Miysis Directed Infra-Red Counter Measure (DIRCM) system, which provides protection for airborne platforms against heat-seeking missiles.