



Press Office Ph. +39 06 32473313 Fax +39 06 32657170

finmeccanica.com ufficiostampa@finmeccanica.com

PRESS RELEASE

Beijing, 11 June 2014

FINMECCANICA

## Finmeccanica signs strategic agreements with China

At the Italy-China Business Forum under way in Beijing, Mauro Moretti, Chief Executive Officer and General Manager of Finmeccanica has signed two agreements of strategic importance for the Group. The agreements were signed in the presence of Italian Prime Minister, Matteo Renzi and Chinese Premier, Li Keqiang.

The first agreement is a Memorandum of Understanding between Finmeccanica-AgustaWestland and Beijing Automotive Industrial Corporation (BAIC) to pave the way to industrial cooperation for the marketing, maintenance and training for helicopters to be used exclusively for public purposes. As a result of the agreement Finmeccanica-AgustaWestland may soon be supplying the Chinese market with 50 helicopters over a five-year period.

The second agreement concerns a memorandum between Ansaldo STS, a Finmeccanica company, and United Mechanical and Electrical Co. Ltd., for the execution of four projects (Hangzhou Line 4, Dalian Lines 1&2 extension, Shenyang Line 1, Xi'an Line 2) involving the supply of signalling systems based on CBTC technology. The company has also signed a Memorandum of Understanding under which the same Chinese company commits to negotiating the contracts related to the two projects (Chengdu Line 1 and 2, and Wenzhou S1).

Finmeccanica is Italy's leading manufacturer in the high technology sector and ranks among the top ten global players in Aerospace, Defence and Security. In 2013 Finmeccanica generated revenues of 16 billion Euro and obtained orders for 17.6 billion euro, with about 64,000 employees operating in 362 sites (of which 138 industrial facilities) in 22 countries worldwide. Listed on the Milan Stock Exchange (FNC IM; SIFI.MI), Finmeccanica is a multinational and multicultural group which boasts permanent industrial and commercial establishments in four domestic markets (Italy, United Kingdom, United States and Poland) and a significant network of partnerships at international level. Finmeccanica's success is based on its technological excellence, which springs from conspicuous investments in Research & Development (amounting to 11% of the revenues), and the constant efforts in developing and integrating the skills, know-how and values of its operating companies. Finmeccanica is active, through controlled companies and joint ventures, in the following sectors: Helicopters (AgustaWestland), Defence Electronics and Security (Selex ES, DRS Technologies), Aeronautics (Alenia Aermacchi, ATR, SuperJet International), Space (Telespazio, Thales Alenia Space), Defence Systems (Oto Melara, WASS, MBDA) and Transportation (Ansaldo STS, AnsaldoBreda, BredaMenarinibus).